

# **CIFM / interzum guangzhou**

# **Post-Show Report**



### Canton Fair Complex, Pazhou, Guangzhou Held concurrently with China International Furniture Fair



Asia's eading Event

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设备配料展

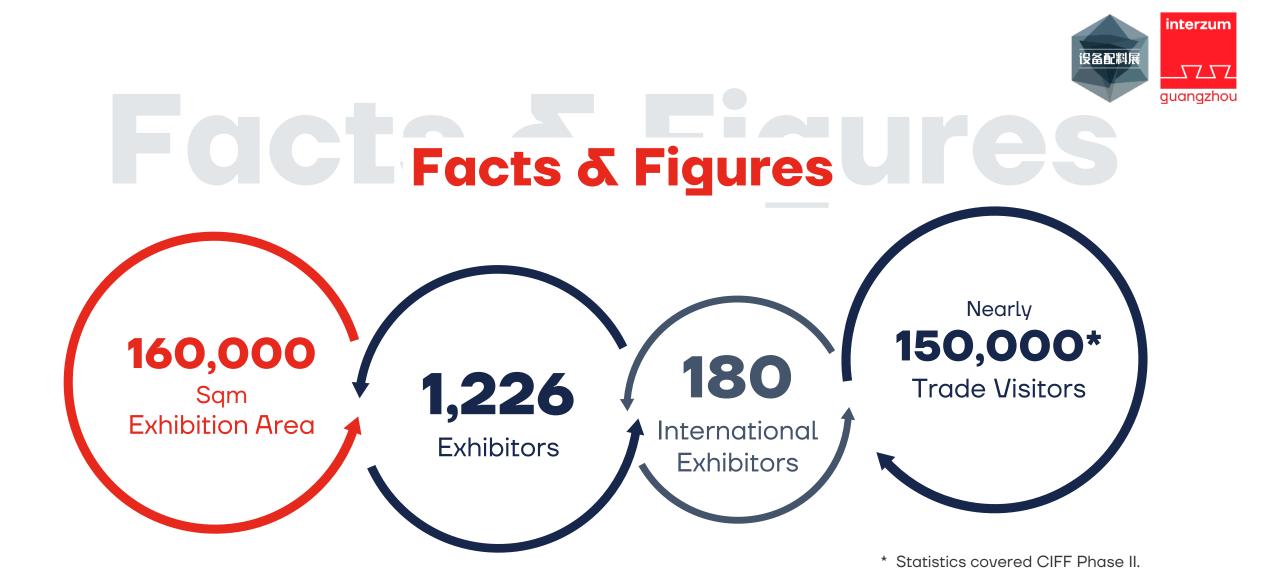


# CIFM/interzum guangzhou 2023 Shines With Success

Successfully held in Guangzhou from March 28 to 31, CIFM/interzum guangzhou 2023, Asia's leading event for woodworking machinery, furniture production, and interior design was a resounding success.

On an impressive exhibition space of 160,000 square metres, 1,226 exhibitors presented their latest products, concepts and know-how. With a focus on innovation and sustainable development, the fair attracted almost 150,000 trade visitors and provided a platform for exchanging ideas, networking and doing business.







# Guangdong, China An Ideal Location

Southern China is one of the biggest manufacturing hubs for furniture production in the world. Guangdong-Hong Kong-Macau Greater Bay Area poised to further elevate importance of manufacturing node in South China.

China has become an important industry hub attracting manufacturers of machinery, suppliers of raw materials and final producers of this lucrative industry.





# A Central Platform to Connect the World

22 Exhibiting Countries / Regions





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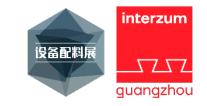
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# Exhibitor Insights

@interzum guangzhou 2023

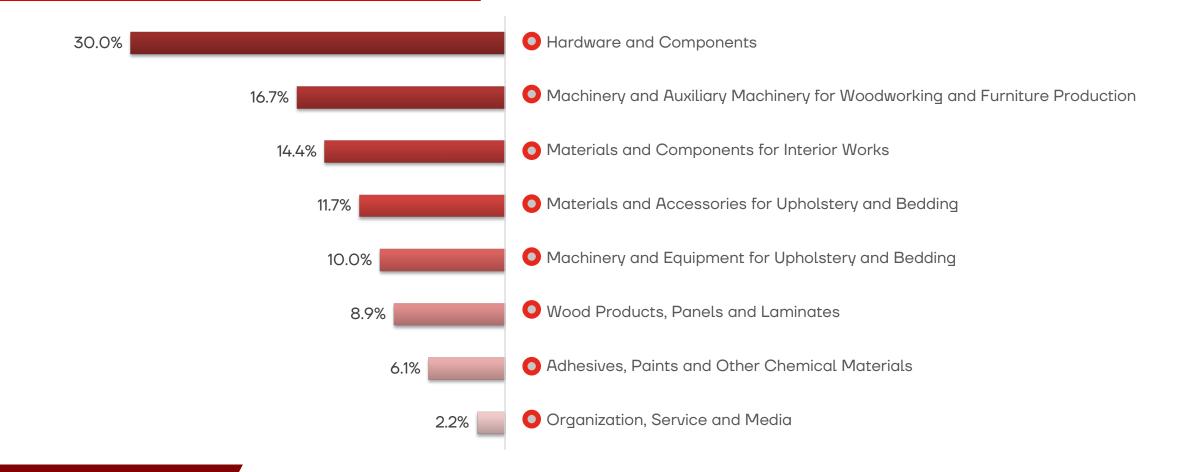
# Exhibitor Profiles / Selected International Brands





## **Exhibitor Profiles /** Exhibitors by Product Segments





## Exhibitor Feedback / Rating by Stated Objectives





S15.1F25

29

95.19%

Exhibitors believe that interzum quanqzhou is a high-quality platform for Launching new products.



## 96.40%

Exhibitors believe participating in interzum quangzhou will increase brand awareness.



## 94.83%

Exhibitors maintained / established connections with target buyers.



## 92.30%

Exhibitors are planning to exhibit again in 2024.

90.20%

Exhibitors would recommend peers to attend the fair.

# Exhibitor Feedback / What Our Exhibitors Say

#### **Kronospan** Oana Bodea, CEO of Kronospan Trading

kronospan-express.com It's amazing to see that interzum guangzhou has so many visitors from all over the world. interzum guangzhou is like a very important exhibition in which everybody is coming to find new trends, the last trends, the new products.

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#### **FGV Asia Limited** | Andrea Casoni, Market Manager

This year is quite nice. After three years of COVID, this is the first time we participate physically in this exhibition. The exhibition is guite well-organized. It's a good exhibition.



#### **SCM Group** Fausto Piscaglia, Country Manager China

We are very happy to participate to the show. We have long history of participation to the show. And we are also satisfied from the organization because they always took care of our needs.



#### Leitz Tooling Systems | Grace Chen, Chairwoman of the Board

I believe the exhibition is extremely well-attended this year, with numerous potential customers. The number of orders we have received has exceeded our expectations.

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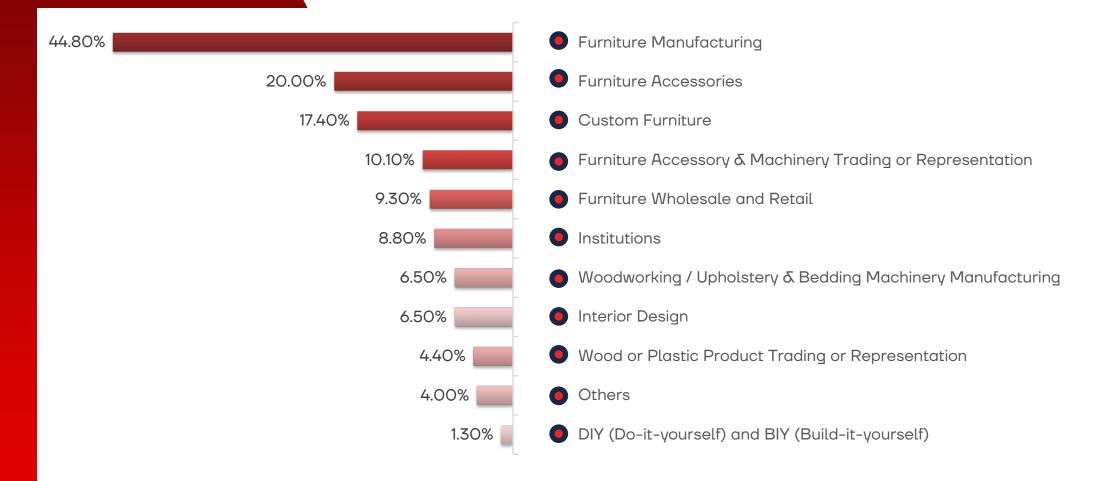
# Visitor Insights

@interzum guangzhou 2023



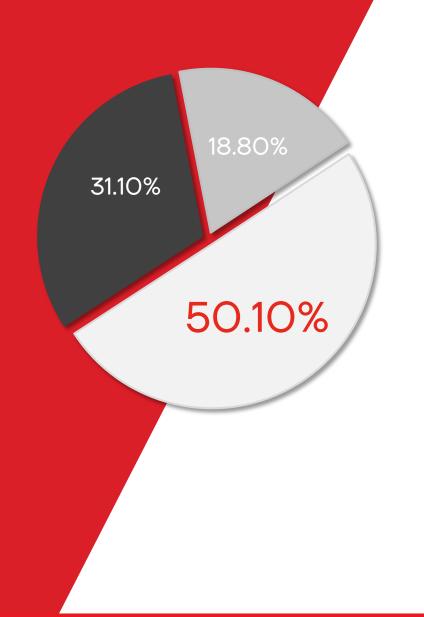
## **Visitor Profiles /** Visitors by Business Categories





## Visitor Profiles / Visitor Retention



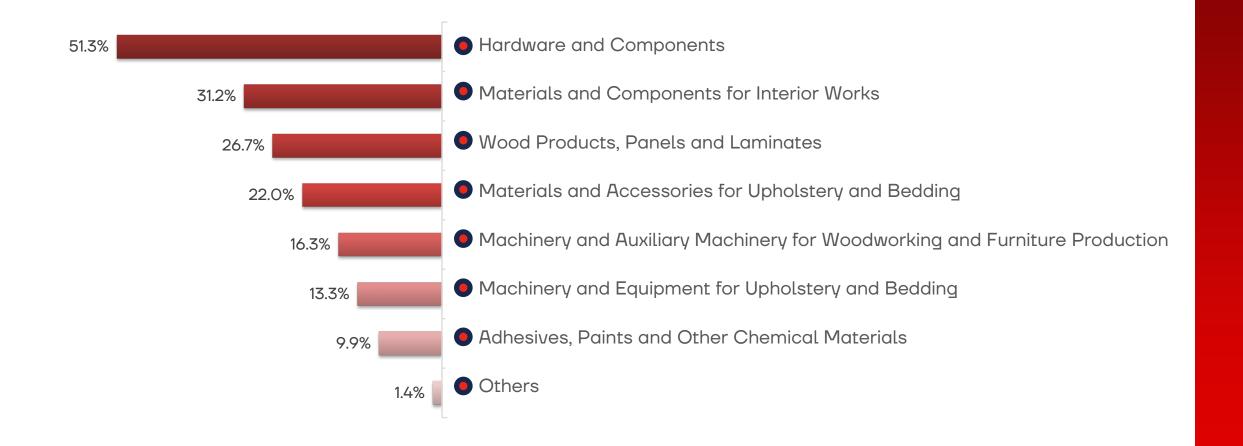


- Visitors participated for the first time
- Visitors participated for the second time
- Visitors participated 3 times or more















## **A-Fontane**

Jimmy Zhang Vice General Manager, Purchasing and R&D

"We are looking for the materials and machinery used for mattress production. We met the right suppliers at the exhibition, and we are in further communication with them. The business matching program is very well planned and efficiency!"



International Forest Products LLC (IFP)

Peng Wang Senior Manager

"It is convenient to get in touch with a lot of new suppliers and find more opportunities to work with. It is a great show and I'm looking forward to the next edition."

### NICOLAQUINTO

## **HINTEX SRL**

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Anna Teresa Cerabona Managing Director

"We are looking for mechanism and hardware for sofa. We gained new connections from the participation. It helps to connect with the right suppliers efficiently. I think it's a good opportunity to meet new suppliers." 设备配料展

guangzhou

interzum

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interzum guangzhou 2023 Event Agenda

Date: March 28, 2028, 10:00 - 16:20 | Kall Val March 29, 2028, 10:20 - 16:00 | Val Bir ann

# Signature Events

@interzum guangzhou 2023



Celebrating the best in innovation and design, the interzum guangzhou Award - with origins from the prestigious interzum Award - is an essential recognition by interzum guangzhou that attracts numerous international enterprises each year to promote industry transformation. The Awards focus on new materials, new technologies, and new needs to provide a forward-looking vision and support the industry's sustainable development.



interzum guangzhou Exclusive







\* In alphabetical order.





Nomination for 2024 Award NOW OPEN!







## VSIL - Vitality of Sustainable Innovation to Life

# More than **100,000** industry

players participated in the forum online and offline.









### "Boundless Design" Forum

Led by representatives from companies in the fields of Upholstery and Bedding manufacturing and design, invited speakers include representatives from BELLA HOME, JOLY Design, and Lectra, as well as guest speakers from well-known domestic upholstered furniture brands.

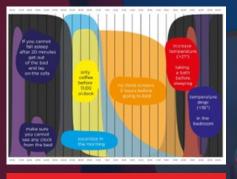




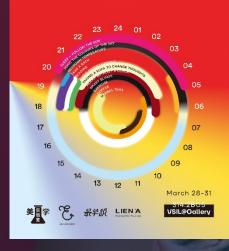
# "WAKEFULNESS"

This is a collaboration with Netherlandsbased design studio Enrichers. The showcase revolved around Enrichers' sleep research report, which explores emotional release through objects and space, provides high-quality sleep suggestions by adjusting temperature and lighting, and features user-centric product design.

It aims to inspire businesses, designers and researchers in the sleep industry with more future designs and ideas. The launch of the sleep zone coincides with World Sleep Day, highlighting the importance of sleep in our daily lives and the significance of innovative solutions to improve our sleep quality. Infographic by Dutch youth designer -- Govert Flint



WRKEFULNESS



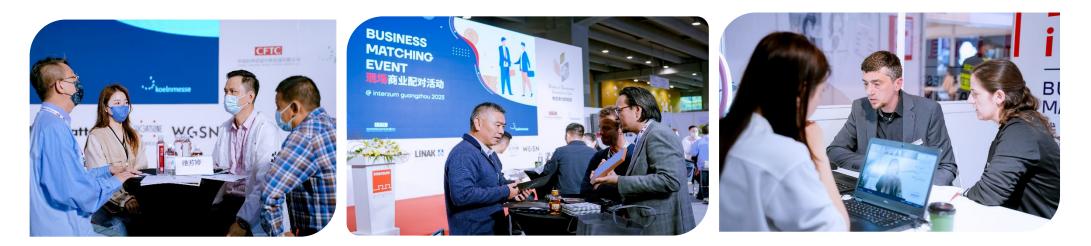


WAKEFULNESS @ VSIL Gallery 2023





To ensure that it's "business as usual" for all, both in-person and virtual business matching activities continued to take place in 2023 to conduct over 100 online and offline business matchings.



Representing buyers in 2023:





### Find out what the **WORLD** says about this leading industry event in Asia! **interzum guangzhou** 全球宣传推广足迹













# Marketing « Promotion

@interzum guangzhou 2023









DRILLTEQ



Media δ Partners

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# Marketing δ Promotion / 28,000 + Press Coverage



#### Trade fair for furniture production and interior | interzum <code>https://www.interzum.com</code> -

Web Mar 30, 2023 - Every two years, global product careers are born here anew. Whether on site in Cologne or online: The trade fair offers players in the furniture industry and interior design the ideal environment to present ...

#### CIFM / interzum guangzhou 2023, China | 28-31 March | FL https://buildingandinteriors.com/events/event/cifm... •

Web Jan 13, 2023 - CIFM / interzum guangzhou 2023 is one of Asia's leading furnit fairs that will take place from 28th to 31st March 2023 at the Canton Fair Complex i Start Date: Mar 28, 2023 End date: Mar 31, 2023

#### **观展报告 | 夏特、LamiGraf、IP、impress、克诺斯邦、中** https://www.163.com/dy/article/12L0J7490520BE4H.html ・ Web Apr 18,2023・在上月末过去的中国家博会(广州) 第二期里, 我们看到从inter.

web Apr 18, 2023 · 住工月末过去的中国系导会 () 而) 第二期里, 36()理到从inter. guangzhou到"源"创设计等多个主题展馆里的饰面类品牌优异表现, 本篇为2023中国

#### CIFM Interzum Guangzhou 2024 | Autarė https://www.autare.lt/parodos/cifm-interzum-guangzhou-2024 +

Web Interzum Guangzhou 2024 – tai tarptautinė medienos apdirbimo, baldų gamyt dizaino paroda, rengiama kasmet nuo pat 2004 metų. ... HANNOVER MESSE **2023**.

#### interzum Guangzhou 2023 - Trade Fair Dates CIFM/interzum guangzhou 2023 to continue focus on innovation, ... https://www.interzum-guangzhou.com/press-releases/152.html +

Web CIFM/interzum guangzhou 2023 will cover 330,000 square meters in space and feature over 1,100 exhibitors, including about 200 international leading companies. More than 140,000 trade visitors are exected to walk the exhibition halfs.

#### Exhibitors 2023 | interzum

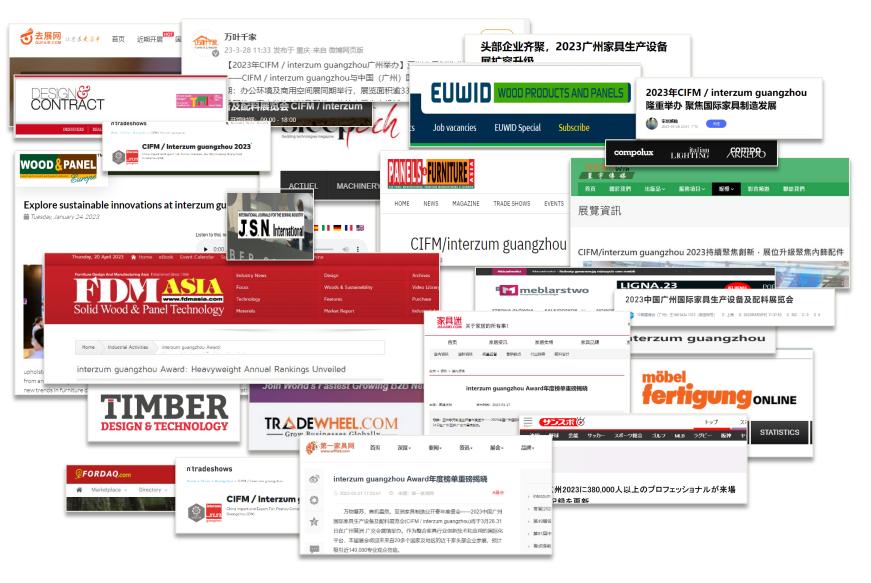
https://www.interzum.com/en/interzum-exhibitors -Web Exhibitors and products of interzum 2023. Exhibitors interzum 2023. Hall plan interzum 2023.

#### CIFM / interzum guangzhou 2023, China | 28-31 March | Furniture https://buildingandinteriors.com/events/event/cifm... •

Web Mar 28, 2023 - CIFM / Interzum guangzhou 2023 is one of Asia's leading furniture productior fairs that will take place from 28th to 31st March 2023 at the Canton Fair Complex in Guangzhou, China. This event is also Asia's most comprehensive and influential woodworking and upholstery machinery, furniture production, and interior decor trade fair.

#### CIFM / interzum guangzhou 2023 - showsbee.com https://www.showsbee.com/fairs/interzum-guangzhou.html -

Web As Asia's leading event in the woodworking machinery, furniture production and interior design industry, CIFM / Interzum guangzhou was first introduced in. CIFM / Interzum guangzhou 2023 is held in Guangzhou, China, from 3/28/2023 to 3/28/2023 in China Import and Export Fair Complex (Pazhou).



## Marketing δ Promotion / 1,600,000+ Exposures on Social Media



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## Marketing δ Promotion / 624,000+ Reaches Through Digital Marketing





# **Marketing δ Promotion /** Nearly 100 Media Matrix



#### Nearly 100 media partners from 18 countries and regions:

Belgium, China, Germany, Indonesia, Italy, Japan, Mexico, Morocco, Nigeria, North Africa, Poland, Singapore, Spain, Taiwan (China), Turkey, UAE, USA, Vietnam



\* Selected media partners, in no particular order.



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# **CIFM / interzum guangzhou**

Asia's Leading Furniture Production Fair

# GFF 28.-31.03.2024

## Canton Fair Complex, Pazhou, Guangzhou

Held concurrently with China International Furniture Fair





Asia's eading Event